Message Text

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P 202252Z APR 76 FM SECSTATE WASHDC TO AMEMBASSY MUSCAT PRIORITY

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E.O. 11652: GDS

TAGS: BGEN, PFOR, MU

SUBJECT: INTERCONTINENTAL HOTEL PROJECT

REFS: (A) MUSCAT 400, (B) STATE 85458, (C) WOLLE-MOLINEAUX LETTER 10 APRIL

- 1. DEPT HAS SENT VIA SEPTEL ADDITIONAL INFORMATION ON SUBJECT
- 2. IHC NEW YORK HAS SENT FOLLOWING MESSAGE VIA TELEX TO MINISTER OF COMMUNICATIONS RAJAB. IN LIGHT OF EXPERIENCE WITH EARLIER TELEX (SEPTEL), IHC REQUESTS THAT EMBASSY ASSURE DELIVERY TO RAJAB: "HIS EXCELLENCY ABDUL HAFIDH SALIM RAJAB, MINISTER OF COMMUNICATIONS, MUSCAT, OMAN. EXCELLENCY, WE ACKNOWLEDGE WITH THANKS YOUR MESSAGE OF APRIL 17 REQUESTING A MEETING IN MUSCAT ON APRIL 26. YOUR MESSAGE DOES NOT MAKE REFERENCE TO MY CABLE OF APRIL 13 WHICH I REPEAT HEREWITH: "EXCELLENCY IN RESPONSE TO YOUR TELEGRAM DATED APRIL 10, 1976. IHC IS DESIROUS OF DISCUSSING THE FOLLOWING: 1.) EXPULSION OF IHC REPRESENTATIVE, 2.) SCOPE OF FUTURE TSA WORK, 3.) EQUITABLE ADJUSTMENT OF TSAC UNDER SECTION 2-B OF TSA AGREEMENT. IN UNCLASSIFIED

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REGARD TO POINT 3 WE WOULD APPRECIATE RECEIVING YOUR

THOUGHTS SINCE WE TOO BELIEVE SOME EQUITABLE ADJUST-MENT REQUIRED IN VIEW OF PROTRACTED DURATION OF CONTRACT. WHILE MR. BURGUND IS EMPOWERED TO DISCUSS ALL SUCH MATTERS BECAUSE OF GRAVITY THEREOF FINAL DECISION ON IHC SIDE WILL BE MADE BY ME. IT WOULD BE MOST HELPFUL TO RECEIVE IN ADVANCE DIRECTLY YOUR THINKING IN REGARD TO ALL THE AFORESAID MATTERS. I AWAIT YOUR FORTHRIGHT REPLY SO THAT WE MAY AMICABLY AND EXPEDITIOUSLY RESOLVE THIS. RESPECTFULLY, PAUL C. SHEELINE, CHAIRMAN, INTERCONTINENTAL HOTEL CORP.' WE WOULD APPRECIATE YOUR EARLIEST REPLY TO MY FOREGOING CABLE AS WELL AS AN AGENDA OF ALL THE POINTS TO BE COVERED IN THE FORTHCOMING MEETING. WE NEED TO KNOW THE AGENDA OF THE MEETING AND THE GOVERNMENT'S POSITION ON THE VARIOUS POINTS IN ADVANCE SO THAT WE MAY SELECT THE MOST QUALIFIED REPRESENTATIVES OF IHC TO ATTEND THE MEETING AND BE PREPARED TO DEAL WITH ALL THE POINTS FRUITFULLY. OUR REPRESENTATIVE WHO WILL ATTEND THE MEETING WILL HAVE MAXIMUM POSSIBLE AUTHORIZATION TO TAKE DECISION ON THE SPOT. HOWEVER THERE MAY BE CERTAIN MATTERS RAISED AT THE MEETING WHICH BY VIRTUE OF LEGAL REQUIRE-MENTS GOVERNING IHC CAN NOT BE DELEGATED BY OUR BOARD OF DIRECTORS. THUS IF WE COULD KNOW ALL YOUR POINTS AND THE GOVERNMENT'S POSITION ON THEM IN ADVANCE OF THE MEETING OUR REPRESENTATIVE WOULD BE BETTER PREPARED TO DISCUSS THEM AND THUS RAPID RESOLUTION OF THE PROBLEMS WOULD BE EXPEDITED. I REGRET THAT THE PROPOSED DATE FOR THE MEETING OF APRIL 26 WILL NOT BE POSSIBLE DUE TO OTHER TRAVEL COMMITMENTS OF OUR KEY PEOPLE AND THEREFORE MAY I RESPECTFULLY REQUEST THAT THIS MEETING BY SCHEDULED FOR ON OR ABOUT MONDAY, MAY 10, 1976, IN MUSCAT. I LOOK FORWARD TO RECEIVING YOUR EXCELLENCY'S DETAILED ADVICE ON THE FOREGOING BY EARLIEST CABLE, PAUL C. SHEELINE, CHAIRMAN, IHC, NEW YORK." ROBINSON

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